

We're Hiring

Experienced Sales Associate
Monday through Friday some Saturdays
16.00-18.00

What We Offer::

- Stable employment within a supportive team environment
- Weekly pay with direct deposit
- Competitive compensation and benefits package, including healthcare, dental, and vision insurance
- A positive workplace culture with opportunities for professional development

Sand Mountain Surface
291 Holston Dr
Guntersville, Al

email: shopper@mydfl.com



JOB DESCRIPTION: SALES ASSOCIATE

If you are a motivated individual with a passion for sales/marketing and customer service we invite you to apply for the Sales Associate position with Sand Mountain Surface. Experience the satisfaction of helping customers transform their spaces with our high-quality products.

JOB OVERVIEW:

Sand Mountain Surface seeks to add a positive, outgoing, and highly motivated individual to its team of Countertop Sales Specialists. As a Sales Associate, you will play a crucial role in providing exceptional customer service and driving sales growth in our showrooms in Marshall and Etowah county. This position offers an exciting opportunity to work in a fast-paced environment.

RESPONSIBILITIES:

- Build strong relationships with customers to maximize sales opportunities
- Obtain new business through cold calls
- Collaborate with the Purchasing team to address special product needs
- Accurately estimate building products for customers
- Address complex inquiries within the sales function
- Conduct basic mathematical calculations and analyze sales data
- Provide innovative suggestions for company improvement
- Establish and maintain major account relationships to achieve personal sales targets
- Offer training and guidance to new staff members
- Meet and exceed sales goals

EXPERIENCE:

- Prior experience in retail sales, construction project sales, particularly in the countertop/stone/tile category, is preferred but not required
- Adherence to company policies and procedures
- Strong multitasking abilities with attention to detail
- Excellent written and verbal communication skills
- Computer proficiency with software applications such as Word, Excel, and Outlook
- Knowledge of construction materials and interior design concepts is advantageous
- Demonstrated competitiveness, resilience, and persuasion skills
- Team player with exceptional organizational and time management skills
- Has an internal drive/ motivation for success

WHAT WE OFFER:

Steady employment with a supportive team

Weekly pay with direct deposit

Competitive pay and benefits package, including healthcare, dental, and vision insurance

A positive work environment with opportunities for professional growth

HOW TO APPLY:

If you are interested in joining our team, please submit your resume to shopper@mydf.com or call me at 256-860-4102

Job Type: Full-time Pay: \$16.00 - \$18.00 per hour Expected hours: 40 per week
8-10 hour shift Day shift Weekends as needed

License/Certification: Driver's License (Required)